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STRATEGIC ALLIANCE CAPABILITY STATEMENT

AQS Glossary of Core Capabilities

Africa

- Technical Assistance, Capacity Building, and Training of African Governmental Institutions and Parastatals on Anti-Corruption. 20+ Years Expertise/Experience in U.S. Foreign Corrupt Practices Act (FCPA).
- Technical Assistance & Training on Rule of Law, Court Modernization, Justice Sector Reform & Strengthening Judicial Systems.
- Technical Assistance on Improving Criminal Justice Systems, Correctional Institutions, & Creation of Public Defender Systems.
- Training and Strategic Guidance on Democratic Governance, Transparency & Civil Society Building.
- U.S. Embassy/Consular Administrative Support Staffing & Services.
- Training & Strategic Planning on Combatting Human Trafficking.
- Training and other Technical Assistance on Countering Violent Extremism (P/CVE).
- Conflict Management, Mitigation & Resolution.
- Monitoring & Evaluation.

U.S.A.

- Provide a myriad of support services to USDHS (USCIS, USCBP, USICE). 30+ Years Expertise/Experience in U.S. Immigration Laws.
- Provide Litigation Support Services to U.S. Government Agencies.
- Social Justice & Criminal Justice Reform
- Countering Human Trafficking
- Community Informed Conflict Resolution

Black & Rossi Glossary of Core Capabilities

The Black & Rossi team offers experience and subject matter expertise in the following areas:

- U.S. Department of Defense Security Cooperation Programs & Policy Development
- U.S. Foreign Military Sales (FMS) and Excess Defense Article (EDA) Programs
- International Military Education and Training (IMET) Program
- USAID and DoD Humanitarian Assistance Programs
- U.S. Army National Guard State Partnership (SPP) Program
- NATO, Partnership for Peace and Mediterranean Dialogue
- Portfolio and Asset Management
- Process Improvement and Business Process Modeling
- Data Management and Services
- Logistics and Supply Chain Functional Subject Matter Expertise
- Engineering and Construction Services
- Information Technology Integration/Enterprise Resource Planning
- Maintenance Management for Military Ground or Aviation Equipment
- Equipment Acquisition and Life Cycle Management
- Field-based Additive Manufacturing and Blockchain Authentication
- Countering Violent Extremism (CVE) & Training on Strategies for CVE



Success Beyond Borders:
Focus – Africa/U.S.

AQS Certifications: *Small Disadvantaged *SBA 8(a) Certified *AQS Consulting, LTD – 501(c)(3) non-profit related entity
AQS SAM Registration: *Cage Code: 8KYM9 *Duns: 117232646
AQS NAICS: 541110, 541199, 541611, 541613, 541618, 541910, 541990, 611710, 922110, 922130
AQS PSC: AB90, AB96, AM16, R406, R418, R497, B522, R408, R409, R606

B&R Certifications: Small Disabled Veteran Owned Business
B&R SAM Registration: *CAGE code: 4PGM6 *DUNS: 104589531
B&R NAICS: 541330, 541614, 541618, 541690
B&R PSC: AC46, AC45, R706

In January 2020, AQS (headquartered in Minnesota) and B&R (headquartered in Texas) entered into a transformational strategic alliance/teaming agreement aimed at providing a broad range of unparalleled and culturally competent development consulting services to U.S. government agencies and African governments, and related parastatals in Sub-Saharan Africa.

What Makes AQS/B&R Unique in Sub-Saharan Africa:

- AQS is a U.S. certified Small Business Administration (SBA) 8(a) registered company, visit: <http://www.afriquestrategies.com/>. As an 8(a) and 501(c)(3) tax exempt organization, we are empowered by U.S. law to receive business development grants & contracts up to \$4 million through unsolicited proposals.
- AQS is local to Sub-Saharan Africa (SSA) with boots on the ground. Our other strategic alliance partners are mostly diaspora Africans/Africans recognizing that locally owned solutions have the strongest potential for sustainable success. AQS has proven capacity to recruit and mobilize highly competent local strategic alliance partners quickly to implement programs.
- B&R is a leading solutions integrator with deep experience working closely with military services, government organizations and commercial sector customers. We focus on supporting the mission success of our customers by providing a full range of technical, engineering, analytical, advisory, training, logistics and support services. The company operates in two segments: Professional Support Services (PSS) and Mission Support Services (MSS).
- The PSS segment provides Systems Engineering and Technical Assistance (SETA) services, program management support and software engineering and support services. The MSS segment offers capabilities such as battlefield communications for NATO coalition nations, supply chain and throughput advisory services and infrastructure and institutional development. B&R has provided mission critical services to several U.S. Government departments and agencies, including U.S. AFRICOM, for almost two decades. The firm's clientele include the U.S. Department of Defense, allied foreign governments, and industry clients.
- AQS/B&R practices the highest standards of ethical behavior in all of our areas of endeavor. As managers of our strategic alliance partners, we create a climate in which they must perform to their utmost potential. We set high standards, demand exceptional performance, and constantly measure results.
- The timely teaming agreement contemplates a true union of two independent firms, closely connected and working together hand in hand in appropriate projects, and equally enjoying all the benefits of our strategic association, predicated above all, on mutual respect.
- We work with the World Bank, U.S. Export-Import Bank, African Development Bank, European Union developmental organizations, and numerous international development non-profit and for-profit entities.

