

Afrique Sub-Sahara Strategies LTD (AQS)

A Division of Igbanugo Partners Int'l
Law Firm, PLLC

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IGBANUGO PARTNERS

Int'l Law Firm, PLLC

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U.S. GOV'T/AGENCY PROCUREMENT LONG FORM CAPABILITY STATEMENT

Glossary of Core Capabilities

Africa

- Technical Assistance, Capacity Building, and Training of African Governmental Institutions and Parastatals on Anti-Corruption.
- Technical Assistance & Training on Rule of Law, Court Modernization, Justice Sector Reform & Strengthening Judicial Systems.
- Technical Assistance on Improving Criminal Justice Systems, Correctional Institutions, & Creation of Public Defender Systems.
- Due Diligence Support & Strategic Risk Management to International Corporations & Development Organizations.
- Training and Strategic Guidance on Democratic Governance, Transparency & Civil Society Building.
- U.S. Embassy/Consular Administrative Support Staffing & Services.
- Training & Strategic Planning on Combatting the Scourge of Human Trafficking.
- Training and other Technical Assistance on Countering Violent Extremism (CVE).
- Gender Equality and Social Inclusion.
- Conflict Management, Mitigation & Resolution.
- Monitoring & Evaluation.

U.S.A.

- Provide a myriad of support services to USDHS (USCIS, USCBP, USICE). 30+ Years Expertise/Experience in U.S. Immigration Laws.
- Provide Litigation Support Services to U.S. Government Agencies.
- Support U.S. Govt. Agencies in Africa to Develop Capacity of Law Enforcement to Manage Complex Corruption Cases. 20+ Years Expertise/Experience in U.S. Foreign Corrupt Practices Act (FCPA).

Success Beyond Borders:

Focus – Africa/U.S.

CONTRACTING

Certifications

- ☐ Small Disadvantaged ☐ SBA 8(a) Certified
- ☐ AQS Consulting, LTD – 501(c)(3) non-profit related entity

SAM Registration

- ☐ Cage Code: 5FNX6 ☐ Duns: 791536977

NAICS

- ☐ 541110, 541119, 541611, 541613, 541618, 541910, 541990, 611710, 922110, 922130

We want to introduce you to who we are and what we do. We welcome the opportunity to meet and discuss how our firm may serve your needs and help achieve your goals in Africa.

POC

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A U.S. Firm with A Passion for Sub-Saharan Africa

Executive Summary

Igbanugo Partners Int'l Law Firm, PLLC (Igbanugo Partners or "IP") and its consulting division Afrique Sub-Sahara Strategies LTD (AQS), is a U.S. based, Africa-focused law, development consulting, advisory, training and project management firm that delivers high impact interventions. We effectively assist U.S. government agencies to achieve exemplary efficiencies in Sub-Saharan Africa (SSA) through well-calibrated strategic deliverables and customized solutions.

We possess the continental perspective, regional vision and country-by-country, socio-cultural fluency to successfully execute even the most complex projects in SSA, especially in Nigeria. We offer superior expertise as well as sophisticated operational perspective. We utilize local talent to build upon local knowledge, traditions, assets, and resources in order to achieve enduring solutions.

Our mastery of the African business culture, complex laws, elusive government policies, unpredictable socio-political climate, and economic trends is real. We take a leadership role as a dynamic, forward-thinking **risk management and strategic consulting organization** that creates innovative responses to the emerging needs of our clients in SSA, and we stand committed to Africa's economic development in the process. Firm founding partner/principal, **Herbert A. Igbanugo, Esq.** is an international lawyer with deep subject matter expertise in the U.S. Foreign Corrupt Practices Act (FCPA) as well as the U.S. Immigration & National Act (INA).

Mr. Igbanugo's Representative International Project Experience Include:

Study Tour to Improve the Skills and Knowledge of SSA Judges on Economic and Financial Crimes- From June 25th to June 30th, 2012, Igbanugo Partners and Lex Training in collaboration with the **Inter-Governmental Action Group against Money Laundering in West Africa (GIABA)** organized a CLE/study tour on improving the skills of judges on economic and financial crimes. Forty-five judges from English-speaking West Africa States (ECOWAS) attended. These included then Chief Justices of the Supreme Courts of the Federation of the Republic of Nigeria, Ghana, Liberia, Gambia, and Sierra Leone.

ENL Consortium Ltd. [Largest indigenous seaport operator in SSA]- In 2013 represented multi-national consortium based in Nigeria (with Seaport operations, Power Distribution, Road & Building construction, Property Development, and Hospitality) in negotiating proposed joint ventures and/or public-private partnerships (PPP) in Equatorial Guinea (EG) and Cameroon. In 2011 represented ENL Consortium as international legal counsel for a 20-year concession for the management of the Port of Monrovia, Liberia.

Mr. Onyukwu's USAID/DOS Career & International Development Experience include:

Firm Director of Sub-Saharan Africa Operations, **Idika U. Onyukwu**, is a 20-year veteran of the U.S. State Department/USAID/US Embassy [Nigeria]. **From August 1994 – May 2015 he served as Publications/Communications Specialist under nine (9) U.S. Ambassadors and five (5) USAID Country Directors in U.S. Embassy in Abuja, Nigeria** to advance U.S. government strategic goals in the areas of international public opinion, improved governance, combating corruption, improved stability, and sustainable growth. He also organized press conferences, interviews, and television appearances for the visits of two former Presidents of the United States, Bill Clinton and George Bush; three U.S. Secretaries of State, senior Department of State (DOS) officials, private sector delegations, several U.S. Ambassadors and USAID Country Directors. He was the media point of contact for all humanitarian projects under the U.S. Military Information Support Team (MIST). Mr. Onyukwu also planned, designed and executed all media-related programs in support of educational and cultural exchange programs in collaboration with the Cultural Affairs Officer and the director of *EducationUSA*.

As Editor-in-Chief, U.S. Mission Nigeria magazine, CROSSROADS. Mr. Onyukwu developed editorial stories and budgets; gathered and edited news reports, and ensured that the magazine appealed to readers in Africa and international audiences. Visit: <http://1.usa.gov/1K3sWxP>. From an audience measurement system based on readership and circulation, grew **CROSSROADS** readership from a little above 1,000 in 1994 to an estimated number of 1.3 million in 2015 including 4,500 online subscribers. More than 8,000 hard copies are still printed bi-monthly. Visit: <http://nigeria.usembassy.gov/crossroads.html> and view stories at: <http://1.usa.gov/1Sz1jBq>.

As Elections Observer at the International Republican Institute (IRI) (Nigeria) for three general elections (1999, 2011, 2015), he acted as press/media guide to former Secretary of State, General Colin Powell, Assistant Secretaries of State, Johnnie Carson and Linda Thomas-Greenfield throughout presidential and parliamentary election observation in Nigeria.



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What Makes AQS Unique in Sub-Saharan Africa:

- We are a U.S. certified Small Business Administration (SBA) 8(a) registered company, visit: <http://www.afriquestrategies.com/>. 8(a) status enables project awards up to \$4 million dollars without competition.
- As an 8(a) and 501(c)(3) tax exempt organization, we are empowered by U.S. law to receive business development grants, contracts up to \$4 million through unsolicited proposals.
- AQS is local to Sub-Saharan Africa (SSA) with boots on the ground. Our strategic alliance partners are mostly diaspora Africans/Africans recognizing that locally owned solutions have the strongest potential for sustainable success.
- AQS has proven capacity to recruit and mobilize highly competent local strategic alliance partners quickly to implement programs and execute projects effectively and efficiently within a very short period.
- Directors of AQS are equipped with more than 30 years of combined experience in international development work in Democracy and Governance programs, Rule of Law, Justice Reform, Anti-corruption, and in programs dealing with the reduction of violent extremism.
- AQS understands how to use national assets such as local radio, newspapers, television stations, including local media organizations, to disseminate and add value to any development project or program.
- AQS has recent demonstrable past performances in the work it did with the DOS/INL-sponsored training of 48 FCT Abuja High Court Judges in the concept of Rule of Law, Ethics, and Transparency in readiness for post-election disputes following Nigeria's 2019 Presidential and parliamentary Elections; visit: <https://bit.ly/2XT4Ge7>
- AQS Founder, Herbert Igbanugo, Esq. was the 2017 Guest Speaker for the US Consulate General Commercial Section's Networking USA 2017 Conference on the U.S. Foreign Corrupt Practices Act (FCPA) and Doing Business in the U.S.; visit: <https://bit.ly/2ppRIJY>
- AQS has a strong partnership with local Interfaith groups, and civil society organizations focused on youth empowerment and the Reduction of Violent Extremism.
- AQS practices the highest standards of ethical behavior in all of our areas of endeavor. As managers of our strategic alliance partners, we create a climate in which they must perform to their utmost potential. We set high standards, demand exceptional performance, and constantly measure results.
- We work with the World Bank, U.S. Export-Import Bank, African Development Bank, European Union developmental organizations, and numerous international development non-profit and for-profit entities.
- AQS is an affiliate of Igbanugo Partners Int'l Law Firm, PLLC, which focuses on two law practice areas: U.S. Immigration & Nationality Law and International Trade Law with a focus on Sub-Saharan Africa



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