

# Afrique Sub-Sahara Strategies LTD (AQS)

A Division of Igbanugo Partners Int'l  
Law Firm, PLLC

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# IGBANUGO PARTNERS

Int'l Law Firm, PLLC

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## U.S. GOV'T/AGENCY PROCUREMENT CAPABILITY STATEMENT

### Glossary of Core Capabilities

- Rule of Law & Anti-Corruption/ Anti-Bribery/ Anti-Kleptocracy Training/Advisory/ Compliance Consulting Services
- Justice Sector Reform & Strengthening Judicial Systems
- Legal/ Litigation Support, Strategic Risk Management & Due Diligence Support to International Corporations & Development Organizations
- Legal Advisory, Litigation & Litigation Support Services to U.S. Government Agencies (U.S. & Africa)
- Democratic Governance, Transparency & Civil Society Building
- Public Administration & Commercial Law Reform
- Decentralization & Legislative Strengthening
- Analytical Services & Strategic Planning
- Monitoring & Evaluation
- Combatting Human Trafficking & Human Rights
- Conflict Management, Mitigation & Resolution

***\*Success Beyond Borders\****

***Focus – Africa/U.S.***

### CONTRACTING

#### **Certifications**

- Small Disadvantaged  SBA 8(a) Certified

#### **SAM Registration**

- Cage Code: 5FNX6  Duns: 791536977

#### **NAICS**

- 541110, 541119, 541611, 541613, 541618, 541910, 541990, 611710, 922110, 922130

***We want to introduce you to who we are and what we do. We welcome the opportunity to meet and discuss how our firm may serve your needs and help achieve your goals in Africa.***

#### **POC**

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### **Executive Summary**

Igbanugo Partners Int'l Law Firm, PLLC (Igbanugo Partners or "IP") and its consulting division Afrique Sub-Sahara Strategies LTD, is a U.S. based, Africa-focused law, development consulting, advisory, training and project management firm that delivers high impact interventions.

We effectively assist U.S. government agencies to achieve exemplary efficiencies in Sub-Saharan Africa (SSA) through well-calibrated strategic deliverables and customized solutions.

We possess the continental perspective, regional vision and country-by-country, socio-cultural fluency to successfully execute even the most complex projects in SSA, especially in Nigeria. We offer superior expertise as well as sophisticated operational perspective. We utilize local talent to build upon local knowledge, traditions, assets, and resources in order to achieve enduring solutions.

Our mastery of the African business culture, complex laws, elusive government policies, unpredictable socio-political climate, and economic trends is real. We take a leadership role as a dynamic, forward-thinking **risk management and strategic consulting organization** that creates innovative responses to the emerging needs of our clients in SSA, and we stand committed to Africa's economic development in the process. Firm founding partner/principal, **Herbert A. Igbanugo, Esq.** is an international lawyer with deep subject matter expertise in the U.S. Foreign Corrupt Practices Act (FCPA) as well as the U.S. Immigration & National Act (INA).

Firm Director of Sub-Saharan Africa Operations, **Idika U. Onyukwu**, is a 20 year veteran of the U.S. State Department/USAID/US Embassy [Nigeria]. **He served as Publications/Communications Specialist under nine (9) U.S. Ambassadors and five (5) USAID Country Directors in Nigeria.**

#### **Mr. Igbanugo's Representative International Project Experience Include:**

- **Study Tour to Improve the Skills and Knowledge of SSA Judges on Economic and Financial Crimes-** From June 25th to June 30th, 2012, Igbanugo Partners and Lex Training in collaboration with the **Inter-Governmental Action Group against Money Laundering in West Africa (GIABA)** organized a CLE/study tour on improving the skills of judges on economic and financial crimes. Forty-five judges from English-speaking West Africa States (ECOWAS) attended. These included then Chief Justices of the Supreme Courts of the Federation of the Republic of Nigeria, Ghana, Liberia, Gambia, and Sierra Leone.
- **ENL Consortium Ltd.** [Largest indigenous seaport operator in SSA]- In 2013 represented multi-national consortium based in Nigeria (with Seaport operations, Power Distribution, Road & Building construction, Property Development, and Hospitality) in negotiating proposed joint ventures and/or public-private partnerships (PPP) in Equatorial Guinea (EG) and Cameroon. In 2011 represented ENL Consortium as international legal counsel for a 20-year concession for the management of the Port of Monrovia, Liberia.
- **Chimisoro Group of Companies [CGC].** In 2011, represented Chimisoro Group of Companies [Chimisoro Farms Ltd., largest indigenous operated farm in Zambia, and related entity, Kapiri Glass Manufacturing] in seeking financing through U.S. Ex-Im Bank, African Development Bank (ADB) and Chinese Heritage Fund. Conducted local market assessment, articulated essential technical partnerships and acceptable guarantors.
- Consulted to assist the Republic of Equatorial Guinea with the **EG Economic Forum in Washington, DC on August 7 & 8, 2014** pursuant to the invitation of President Obama to President Obiang Nguema Mbasogo to attend the U.S.-Africa Leaders' Summit.
- **The East African Court of Justice (EACJ)** – In 2014 researched, assessed, and prepared a Proposal for Judicial Training and Assessment of Court Reform and Modernization Needs of the Justice System of the East African Community [EAC].

**See Igbanugo Partners' and Afrique Sub-Sahara Strategies LTD's sites for Mr. Igbanugo's Selected Symposium, Conference Presentations, and Publications.**

#### **Mr. Onyukwu's USAID/DOS Career & International Development Experience include:**

- **Communications Specialist at U.S. Department of State (Embassy Abuja, Aug. 1994 – May 2015)** Worked under nine (9) U.S. Ambassadors and five (5) USAID Country Directors to advance U.S. government strategic goals in the areas of international public opinion, improved governance, combating corruption, improved stability, and sustainable growth. He also organized press conferences, interviews, and television appearances for the visits of two former Presidents of the United States, Bill Clinton and George Bush; three U.S. Secretaries of State, senior Department of State (DOS) officials, private sector delegations, several U.S. Ambassadors and USAID Country Directors. He was the media point of contact for all humanitarian projects under the U.S. Military Information Support Team (MIST). Mr. Onyukwu also planned, designed and executed all media-related programs in support of educational and cultural exchange programs in collaboration with the Cultural Affairs Officer and the director *EducationUSA*.
- **As Editor-in-Chief, U.S. Mission Nigeria magazine, CROSSROADS.** Mr. Onyukwu developed editorial stories and budgets; gathered and edited news reports, and ensured that the magazine appealed to readers in Africa and international audiences. Visit: <http://1.usa.gov/1K3sWxP>. From an audience measurement system based

on readership and circulation, grew **CROSSROADS** readership from a little above 1,000 in 1994 to an estimated number of 1.3 million in 2015 including 4,500 online subscribers. More than 8,000 hard copies are still printed bi-monthly. Visit: <http://nigeria.usembassy.gov/crossroads.html> and view stories at: <http://1.usa.gov/1Sz1jBq>.

- **As Elections Observer at the International Republican Institute (IRI) (Nigeria)** for three general elections (1999, 2011, 2015), he acted as press/media guide to former Secretary of State, General Colin Powell, Assistant Secretaries of State, Johnnie Carson and Linda Thomas-Greenfield throughout presidential and parliamentary election observation in Nigeria.

### ***Present and Potential Strategic Alliance Partners include:***

**African Centre for Legal Excellence [ILI-ACLE]** ILI-ACLE's programs work to address the unique challenges confronting the African continent through the following core themes: judicial restructuring and reform, commercial law reform and legislative drafting, procurement and PPPs, good governance and anti-corruption, and human rights and access to justice/environment.

**International Research & Exchanges Board (IREX)** This is an international nonprofit organization that provides a wide array of anticorruption services to USAID to strengthen public sector institutions, engage civil society in the fight against corruption, and enhance transparency and accountability in other program areas.

**National Democratic Institute (NDI)** This is a nonprofit working to support and strengthen democratic institutions worldwide through citizen participation, openness and accountability in government.

**International Republican Institute (IRI)** In Africa, IRI core programming focuses on: building multi-party political systems, democratic governance, empowering marginalized groups, legislative institution building, strengthening the electoral process.

**Institute for Conflict Analysis and Resolution of George Mason University (ICAR)** ICAR's ROL capabilities include transitional justice and post-conflict reconciliation processes, collaborative governance processes, and dispute resolution mechanisms.

**Terrorism, Transnational Crime and Corruption Center (TraCCC) of George Mason University** This institution supports international research partnerships, training, and policy-building projects. TraCCC focuses on human trafficking, money laundering and other financial crimes, the impact of organized crime, terrorism, and environmental crimes.

**Ohio Northern University Pettit College of Law and Center for Democratic Governance and Rule of Law** This institution offers both rigorous academic programs and practical legal education designed for lawyers from transitional states. They are especially strong in instruction on drafting and implementing legislation in regulatory and administrative law and procedure, judicial reform, post-conflict transitional justice, anti-corruption, human rights, and assessment and evaluation.

**The Urban Institute** This NGOs nine policy centers are experts in evaluation of criminal justice programs, analyses of the political economy of various government services and the establishment of systems of performance management. Urban's experts have worked in courts, legislatures, civil society organizations and think tanks in dozens of countries.

**IJIS Institute** The IJIS Institute has successfully completed projects for a number of federal agencies, including standards training for the Departments of Justice and Homeland Security's (DHS) National Information Exchange Model (NIEM). The IJIS Institute has provided technical assistance on the planning and implementation of information management systems to more than 50 state and local law enforcement and justice entities.

**The Ken Nnamani Centre for Leadership & Development (KNCLD)** is a non-profit, entity based in Nigeria. Its mission is to, "nurture future African leaders and maximize the performance of current leaders in public and private sectors through capacity building, research and value advocacy in order to promote economic prosperity and democratic governance throughout the African continent."

**Alaric Compliance Services** is a consulting firm that specializes in serving the SEC, FINRA, and CFTC/NFA regulatory compliance needs of the investment management community.

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*\*A Firm With A Passion For Sub-Saharan Africa\**



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